



National Hunting & Shooting Association

FINANCIAL REPORT

FOR THE YEAR ENDED FEBRUARY 2019

Content:

1. Statement of Financial Position
 - 1.1. Breakdown of the assets
 - 1.2. Breakdown of the equity and liabilities
2. Detailed income statement
 - 2.1. Graphical comparison between the income and expenditure.
 - 2.2. Income breakdown
 - 2.3. Expenditure breakdown
3. Final conclusion

1. Statement of financial position

NATIONAL HUNTING & SHOOTING ASSOCIATION NPC
(Registration number 2015/278984/08)
ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2019

STATEMENT OF FINANCIAL POSITION AS AT 28 FEBRUARY 2019

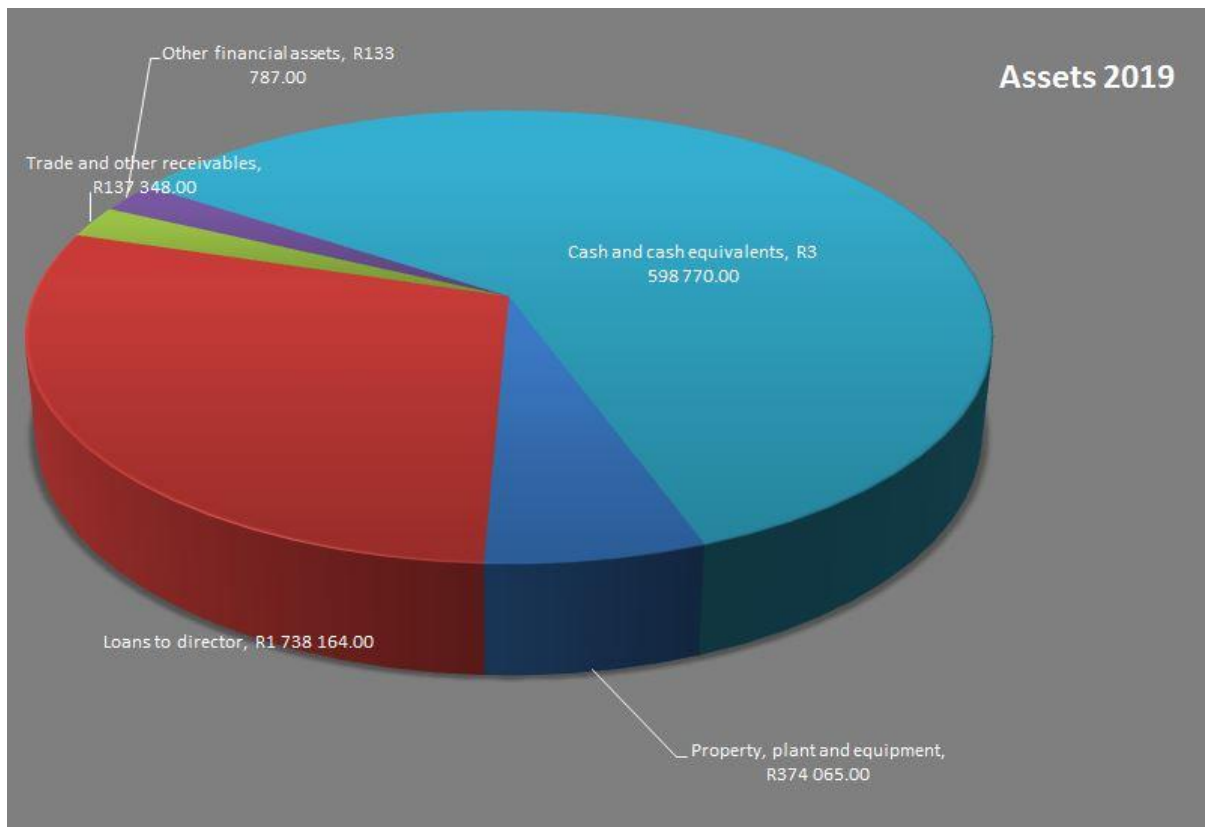
Figures in Rand	Notes	2019	2018
Assets			
Non-Current Assets			
Property, plant and equipment	2	374 065	177 617
Current Assets			
Loans to directors, managers and employees	3	1 738 164	-
Trade and other receivables	4	137 348	76 658
Other financial assets	5	133 787	27 958
Cash and cash equivalents	6	3 598 770	2 655 251
		5 608 069	2 759 867
Total Assets		5 982 134	2 937 484
Equity and Liabilities			
Equity			
Reserves		2 250 000	-
Retained income		3 531 333	2 658 161
		5 781 333	2 658 161
Liabilities			
Current Liabilities			
Trade and other payables	7	200 801	279 323
Total Equity and Liabilities		5 982 134	2 937 484

The above extract is the statement of the financial position from the 2019 reviewed financial statements. During the reporting period, the NHSA total assets at year end were R 5 982 000 (2018: R 2 940 000)

The NHSA total liabilities at year end were trade and other payables of R 201 000 (2018: R 280 000).

The opening retained income were R 2 660 000 and the difference between the total assets and total liabilities are the retained income carried forward to the next financial year.

1.1 Breakdown of the assets



During the reporting period, NHSA had to move to a new premises 59 Mackenzie Street, for this move to happen the NHSA advance a loan to director, Dr Herman Els, this loan bear interest at the SARS prescribed interest rate p.a, secured by all monies accrued from the sale of Dr Els's Minni Street property equal to the actual loan amount taken (plus SARS prescribed interest), after the home loan on that property had been fully paid. That the actual loan amount used by Dr Els, plus SARS prescribed interest, will be fully paid back to NHSA, not later than 31 March 2020. At yearend the loan amount were R 1 738 000.

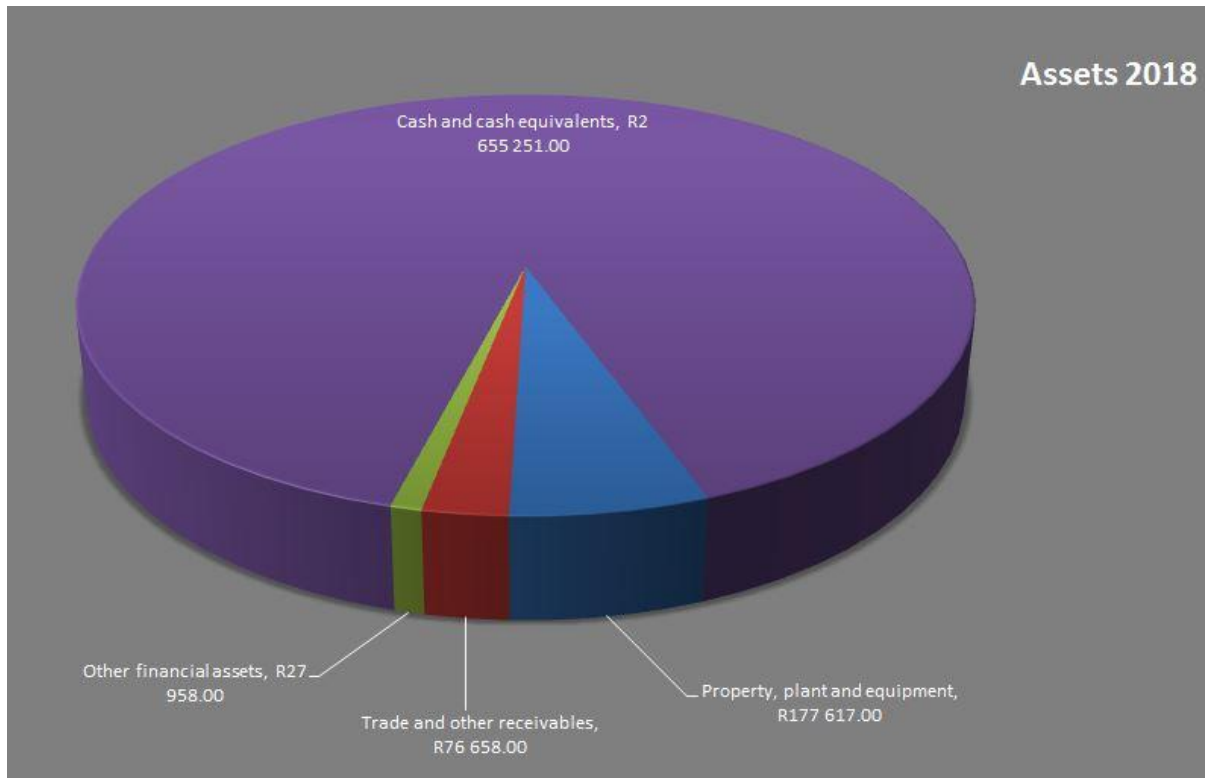
Property plant and equipment consist of Furniture & Fittings, and it equipment total cost price of R 538 000, and accumulated depreciation of R 164 000 which leaves us with the carrying amount of R 374 000. During the current year we had additions of R 374 000 of witch furniture and fittings amounted to R 144 000 and computer hardware amounted to R 158 000.

Executive Council: Dr Herman Els; Mr Juan Kotzé; Mr Robert F Young (Jnr); Mr Robert F Young; Mr Hardus Els.

Trade and other receivables are made out of prepayment R 137 000 which is 2019 expenses for the huntex show.

Other financial assets of R 134 000, is a loan to NHSA Online shop and this loan is unsecured, bears no interest and was no terms of repayment.

Cash and cash equivalents are the total amount of cash in the bank which amounted to R 3 600 000 at the end of the financial year.



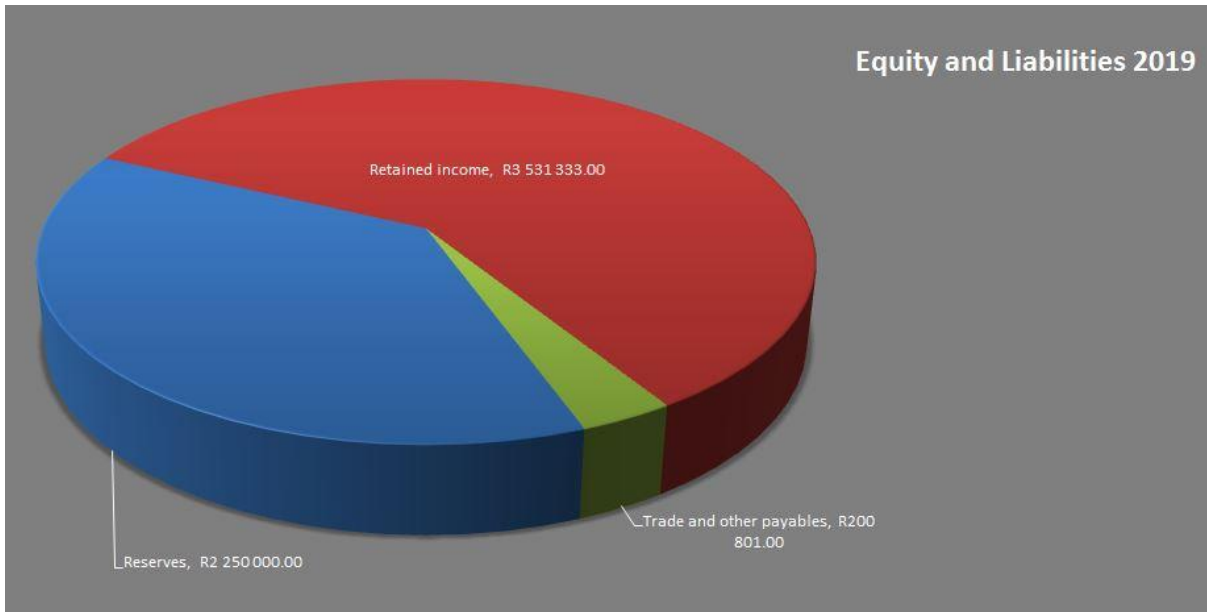
Property plant and equipment consist of Furniture & Fittings, and it equipment total cost price of R 235 000, and accumulated depreciation of R 58 000 which leaves us with the carrying amount of R 178 000. During the current year we had additions of R 125 000 of witch R 12 000 were fixtures and R 113 000 were it equipment.

Trade and other receivables are made out of prepayment R 57 000 which is 2018 expenses for the huntex show and creditors R 20 000 that the NHSA have to prepay like the rent for March 2018 paid end February 2018 and the currier company NHSA use we also have to prepay.

Other financial assets of R 28 000, is a loan to NHSA Online shop and the loan is unsecured, bears no interest and was no terms of repayment.

Cash and cash equivalents are the total amount of cash in the bank which amounted to R 2 655 000 at the end of the financial year.

1.2 Breakdown of the equity and liabilities



Trade and other payables are made out of trade payables and value added tax.

In the 2019 year the accrued expenses are February 2019 PAYE only paid after yearend.

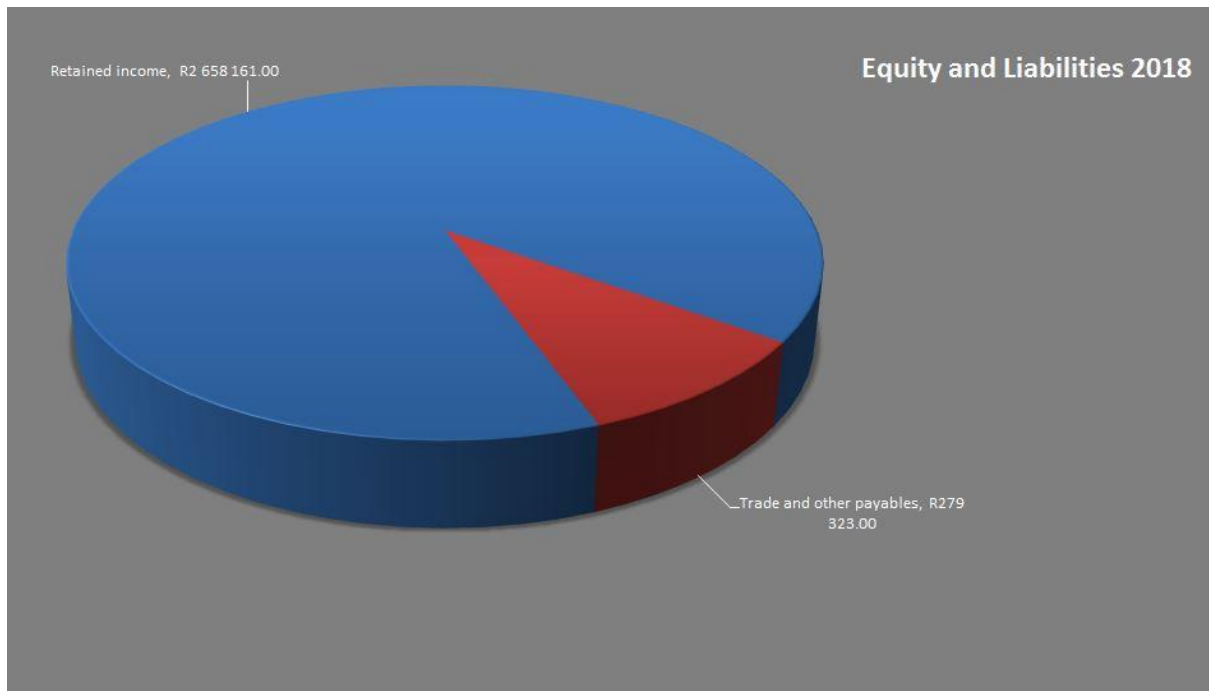
The trade payables are the NHSA creditors owing at yearend.

The Value added Tax is because the NHSA have n split period, the February 2019 Vat owing to SARS was paid with the March 2019 return.

The retained income is the opening retains income arising from the prior year plus the current year's profit.

There is a new line item on the balance sheet called Reserves. During the year 2 reserves funds were created namely the Online system upgrade reserve and the Legal expense reserve. R 1 750 000 was transferred to the online system upgrade reserve this reserve was established to provide for the upgrade of the online system. An amount of R 500 000 was transferred to the Legal expense reserve this reserve was established to provide for the future legal expenses.

That leave the NHSA with a retain income amount of R 3 500 000.



Trade and other payables are made out of trade payables and value added tax.

In the 2018 year there were no accrued expenses as the February 2018 PAYE were paid before yearend.

The trade payables are the NHSA creditors owing at yearend.

The Value added Tax is because the NHSA have n split period, the February 2018 Vat owing to SARS was paid with the March 2018 return.

In the current year there are no other financial liabilities at year end as the loan owing to Herman Els, were repaid.

The retained income is the opening retains income arising from the prior year plus the current year's profit.

The retain income is a buffer the NHSA is retaining for possible future unbudgeted expenditure like legal expenses and the online computer system which is the heart of the organisation.

2. Detailed income statement

NATIONAL HUNTING & SHOOTING ASSOCIATION NPC

(Registration number 2015/278984/08)

ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2019

DETAILED INCOME STATEMENT

Figures in Rand	Notes	2019	2018
Revenue			
Membership fees & Dedicated course income		12 542 304	9 398 642
Other income			
Interest received	12	249 715	101 755
Operating expenses			
Accounting fees		53 690	101 463
Advertising		336 601	234 050
Bank charges		42 592	37 140
Cleaning		5 600	4 800
Clothing		14 241	16 384
Commission paid		183 763	85 515
Computer & online system expenses		1 613 648	1 060 287
Consulting fees		195 000	180 000
Dedicated training material		129 735	179 422
Depreciation, amortisation and impairments		105 970	47 645
Donations		24 291	11 850
Employee costs		4 799 820	3 659 687
Financial management fees		415 242	283 141
Legal expenses		41 875	-
Municipal expenses		63 492	38 772
Postage and courier expenses		119 972	280 475
Printing and stationery		43 399	29 786
Rent		349 431	268 944
Repairs and maintenance		88 987	20 313
Reviewer remuneration	15	16 200	15 000
Security		18 506	17 348
Small Assets written off		74 522	35 824
Subscriptions		259 955	194 742
Telephone and fax		237 777	243 468
Training		36 438	7 359
Travel - local		35 828	19 785
Wages - Casual		34 624	77 334
Website Hosting and server maintenance		316 589	274 067
Workmens Compensation		10 455	16 813
		9 668 243	7 441 414
Operating profit	11	3 123 776	2 058 983
Finance costs	13	(604)	(6 853)
Profit for the year		3 123 172	2 052 130

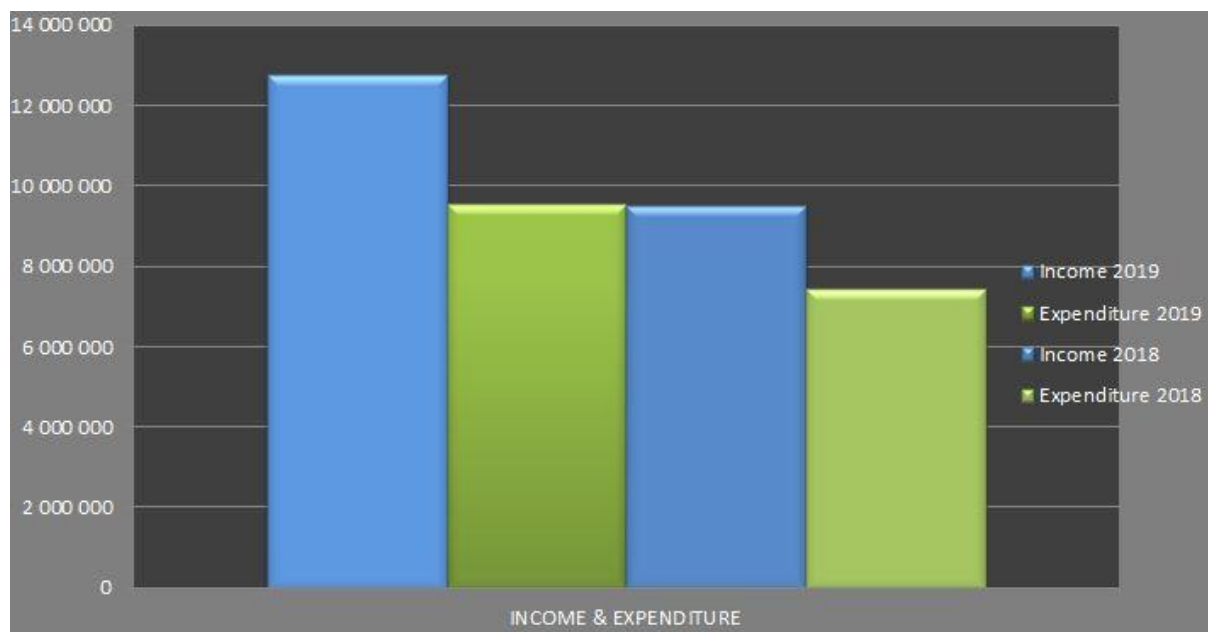
The above extract is the detailed income statement of the 2019 financial statements.

The NHSA financial situation is positive and healthy. If we have a look at the financial year ended 28/02/2019 the NHSA did very well, the NHSA received a total income of R 12.5 million (2018: R9.39 million) from memberships fees & dedicated course. The NHSA also received interest of R 250 thousand (2018: R 102 000).

The total expenditure for the financial year was R 9.6 million (2018: R 7.4 million).

The NHSA is left with a profit for the year after interest of +- R 3 123 000 (2017: R 2 052 000)

2.1 Graphical comparison between the income and expenditure.



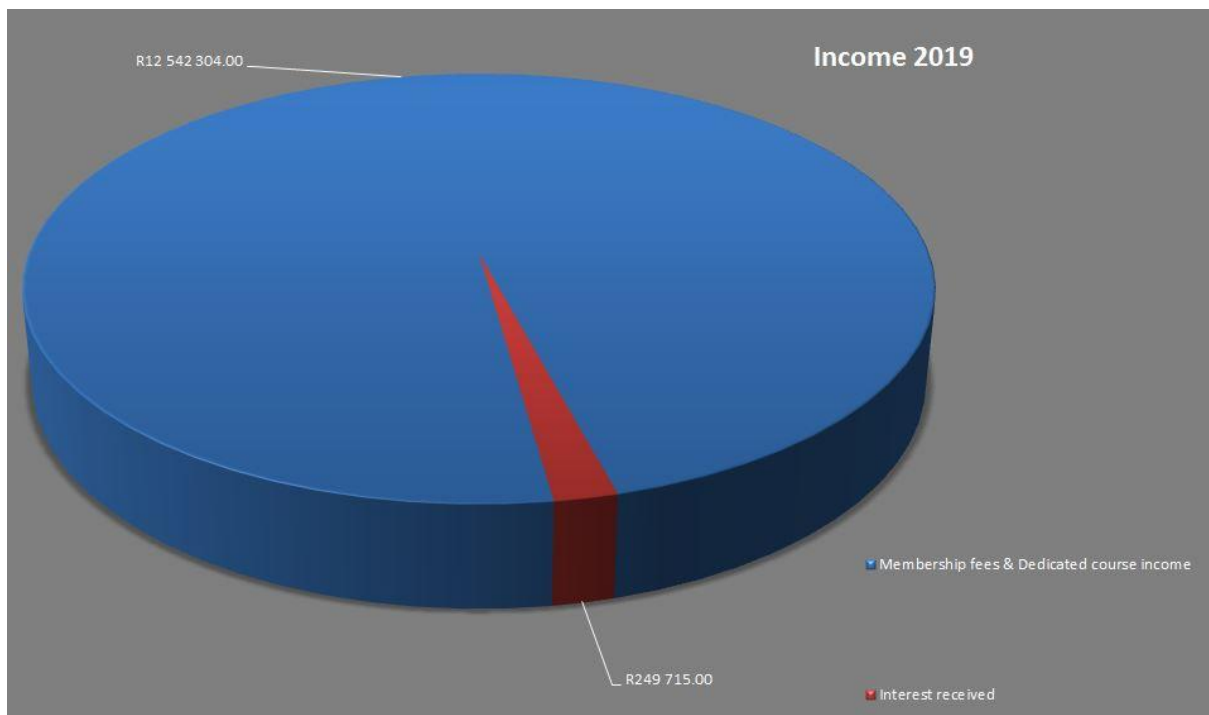
The above graphic just shows the total of income received were more than the total expenditure in 2019 and in the 2018 financial year.

During the current year the NHSA income grown with R 3.3 million compared to the prior year's growth of R 2.9 million.

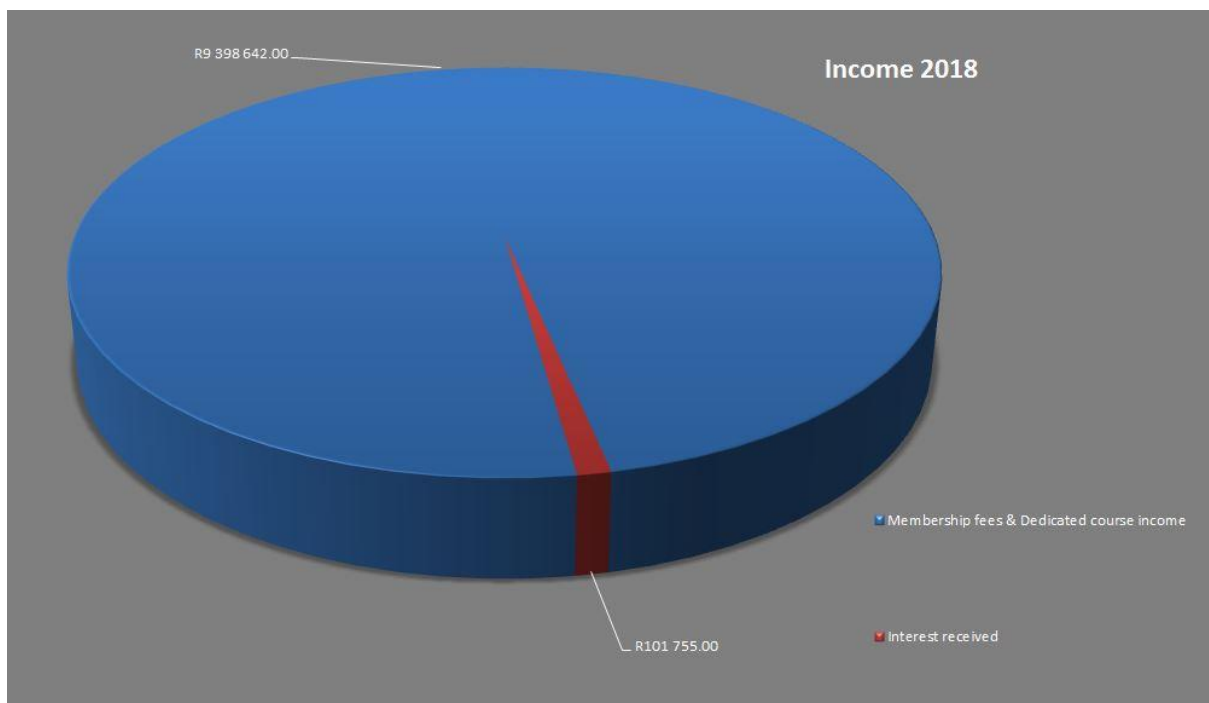
Total expenditure of R 2.2 million in 2019 more compared to 2018 and R 1.5 million more in 2018 compared to 2017.

Profit in 2019 were +- R 3.1 million and in 2018 +- R 2.1 million, R 1 million more.

2.2 Income breakdown.



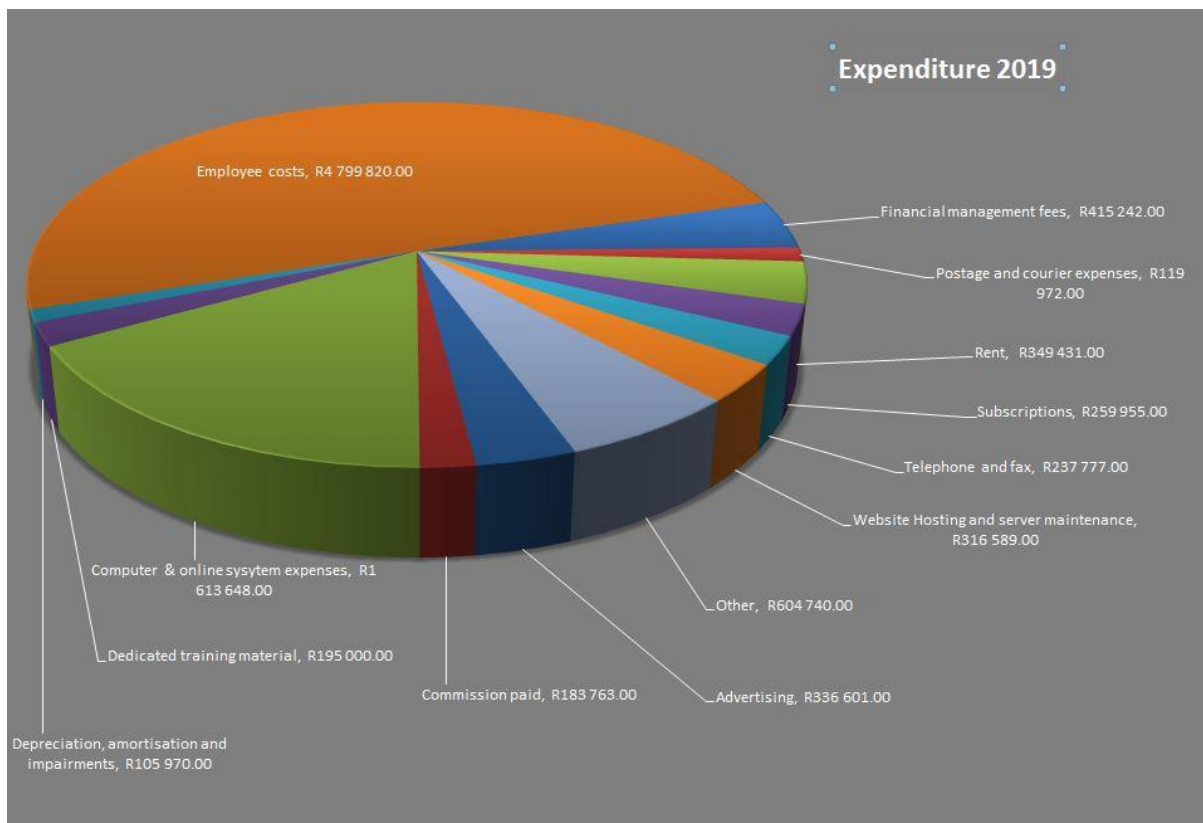
The income of the 2019 financial year chart shows that 98.0% of the total income came from membership fees and dedicated courses and 2.0 % came from interest received. +- R 250 000 were received from interest, +- R 150 000 more than in the prior year.



The income of the 2018 financial year chart shows that 99.0% of the total income came from membership fees and dedicated courses and 1.0 % came from interest received.

Executive Council: Dr Herman Els; Mr Juan Kotzé; Mr Robert F Young (Jnr); Mr Robert F Young; Mr Hardus Els.

2.3 Expenditure breakdown.



Employee cost amounted to R 4.8 million which is 50% (2018: 49%) of the total expenses paid and compares well with the prior year.

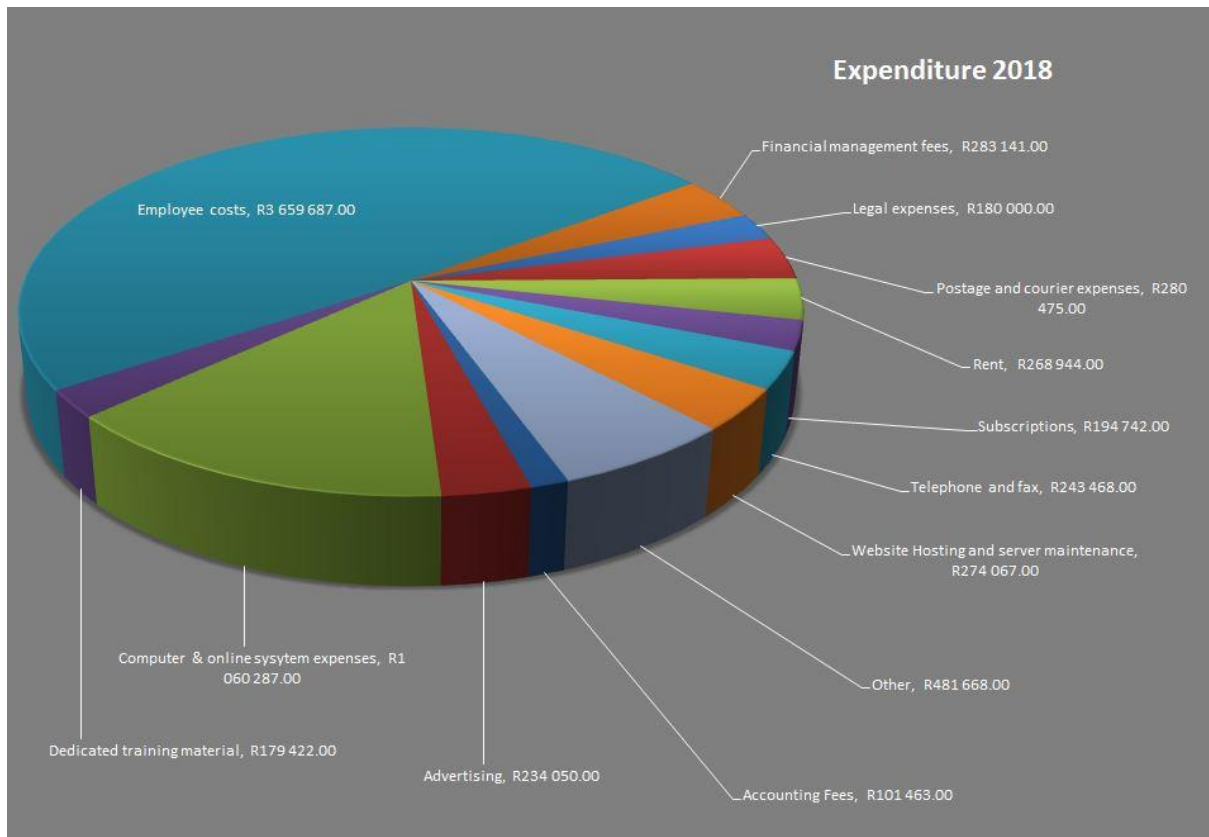
The NHTA spend +- R 1.6 million on the computer & online system NHTA entered in to an agreement with Verge to rebuild the whole online system to be more reliable and secure and to be able to handle the growth, this is a big expense upfront to be expected in the next financial year, in an attempt to reduce our online system expense in the future, these expenses was 17% (2018: 14%) of the total expenditure.

The website hosting and server maintenance cost were +- R 226 thousand, to maintain and to host all of NHTA member's data for the financial year and made out 3.3% (2018: 3.7%) of the total expenditure.

Advertising cost amounted to R 336 000 for the year, the main reason for this is that NHTA got a bigger stand at Huntex which is NHTA only form of advertising.

Rent paid for the financial year was +- R 350 thousand and 3.7% (2018: 3.6%) of the total expenditure.

Furthermore the NHTA had financial management fees of +- R 415 thousand, subscriptions cost of +- R 260 Thousand which is 4.4% and 2.7% respectively.



The NHTSA spend +/- R 1.1 million on the computer & online system to upgrade the system to host all of NHTSA member's data and function totally paperless, these expenses were 14% of the total expenditure.

The website hosting and server maintenance cost were +/- R 274 thousand, to maintain and to host all of NHTSA member's data for the financial year and made out 3.7% of the total expenditure.

Employee cost amounted to R 3.7 million which is 49% of the total expenses paid, which shows financial responsibility seen that the NHTSA is a non-profit Association.

Postage and courier expenses amounted to +/- R 280 thousand and 3.8% of the total expenditure.

Rent paid for the financial year was +/- R 269 thousand and 3.6% of the total expenditure.

Furthermore the NHTSA had subscriptions of +/- R 195 thousand, telephone and internet cost of +/- R 243 Thousand which is 2.68% and 3.3% respectively.

In comparison of the expenses in 2019 against the expenses in 2018

The 2019 expenses were +- R 2.2 million more than in 2018, the reason is as follow:

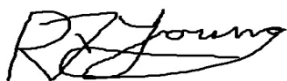
Employee cost, wages and management fees increased with +- R 2.2 million, due to the increase in new members the NHSA had to employ additional employees, and there were also a salary increase, but the total employee cost were only 50% of the total expenses.

Website Hosting and server maintenance cost increased with +- R 550 thousand.

3. Finale Conclusion.

After analysing the financial information for the financial year ended 28/02/2019, the NHSA is in a positive financial position going forward.

Kind regards



Robert Young

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